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Harrison, Ohio

Dear Valued Customer,

We hope this update finds you well and safe, as none of us has been through circumstances that we are currently experiencing, no doubt all our businesses are learning and coping in real time the best we can.

At Kaplan we are grateful that we have been able to continue to keep our facility operating and our people, one of our most valuable assets, as are our customers, working to support their families and to support you with your cylinder needs.

Kaplan continues to work with our suppliers during this time to maintain product flow and maintain needed inventories. Raw material continues to come in on a weekly basis and we are prepared to meet your cylinder needs. We encourage you to reach out to your local Kaplan sales representative or call our customer service team who are ready and eager to help you.

Over the next weeks and months, we know there will be continued discussions at both state and national levels regarding the systematic opening of businesses. This process has started already in some states. We would like to think this is a start of things returning to the "New Normal" but caution should prevail and the old adage, "make haste slowly" may be the best perspective to take. Be assured, that Kaplan is and will continue to adhere to the state of Ohio rules and guidelines for safe business operation and will follow the mandated requirements of all other states regarding business opening protocol to remain safe during the transition period.

So, while this virus storm still rages in many parts of the country, look to Kaplan as your "port in the storm" to help supply your cylinder needs so you can continue to support your customers as we all work together to get through this.

We thank you for your business and wish the best for all, stay safe!

The Kaplan Team