INFONETICS, Inc.



INFONETICS, Inc. is a supplier of computer hardware, software, and services to small and medium sized businesses. We have developed a complete point of sale/accounting software system for LINUX based servers.

Our approach has been to provide a complete customized solution to the unique problems and situations faced by small and medium sized businesses with regards to computer information systems. Our solution includes hardware selection, purchase, installation and follow up support, as well as software design, programming, customization, documentation and training.

I. THE PRODUCT

Full **multi-user**, **multi-tasking** capabilities are included in this **LINUX based software** system. **Any program** can be run from **any terminal or personal computer** connected to the system. The printing of reports can be run in the background while you move on to other tasks.

All software systems are **menu driven**, **fully integrated**, and **functionally consistent** (some with mouse touch capabilities) with each other. Skills learned in one software subsystem are directly transferable to other subsystems.

Data security is provided through the **menu security system**. Each user is assigned a menu layout that defines which programs he/she is allowed to run and what capabilities are enabled. Every user must identify himself/herself with a **logon ID** and **password**.

A custom **database management system** is used for storing information, and includes complete general purpose database maintenance utilities.

ALL **reports** can be directed to any **printer**, print queue, **monitor**/ **screen**, **integrated fax software**, **email** or **PDF preview** (if installed). When any report is run, the operator is informed of its completion. Each report includes the initials of the operator who generated it, page numbering, header and footer titles on each page and the date and time of the run. Where appropriate, the titles define the "As Of" date. Furthermore, **any screen in the system can be printed on the printer** by hitting one key.

II. CUSTOMIZATION INCLUDED

All software packages are sold as **complete customized systems**. Therefore, there is **no additional cost** for any reasonable feature not already implemented.

III. ON SITE TRAINING

Training will be conducted at your office and by alternative means. It is INFONETICS requirement to provide **complete training** so as to reduce future support issues and questions. Installation and training charges are detailed in a **separate quotation**.

IV. DOCUMENTATION INCLUDED

Each software system includes one copy of **full documentation** to be studied by the customer prior to installation. Additional copies are available for purchase.

V. SOURCE CODE INCLUDED

All **SOURCE CODE** created by INFONETICS to develop the software are **included**. The intention is to provide the capability for you to maintain and continue to develop the software systems if you so choose. A licensing agreement, however, restrains you from selling copies of the software to other companies. INFONETICS cannot warranty any software that has been modified.

VI. HARDWARE/SOFTWARE PRICE AND TERMS

Specific hardware and software components will be selected based on your company's size and expected growth. Configuration and testing of the equipment by INFONETICS personnel is included in the cost of the hardware. Complete software development, customization and documentation is included in the price of each software package.

Payment terms for **initial hardware orders require a downpayment upon order** with the **balance due upon delivery**. Software payment is due only upon **acceptance and approval of each individual module**.

INFONETICS offers lease programs through third parties, and will cooperate fully with your financial institutions.

All hardware and software costs are detailed in a separate quotation.

VII. OTHER CHARGES

Additional charges may be applied for **site preparation** (electrical and communications wiring), **data conversion programming** (on an hourly basis), **installation/training** (on a per hour basis), **sales tax**, **freight**, **consumable supplies** and **extraordinary travel expenses** (airfare and car rental).

VIII. HARDWARE MAINTENANCE

INFONETICS makes **no recommendation for or against** hardware maintenance contracts. Many third party hardware maintenance companies offer maintenance contracts for most computer systems.

All hardware represented by INFONETICS carries original manufacturer's warranties (usually 1 year). During this period, INFONETICS will provide diagnostic and repair assistance via telephone and at our facitlities.

IX. SOFTWARE MAINTENANCE

INFONETICS provides **free software upgrades**, enhancements, and trouble shooting to its customers. A charge of \$180.00 per hour may be levied as needed to cover our expenses incurred in the delivery of these upgrades. Most upgrades are performed over modem or via tape. If INFONETICS has to make an on site visit to install/train there may be an hourly charge levied.

INFONETICS software is guaranteed to perform according to its documentation. However, no liability for errors of omission or consequential damages will be accepted.

X. REPUTATION

INFONETICS has been developing computer software systems for small and medium sized businesses since the late 1970's. A complete unedited list of our customers is available for your reference at the end of this literature.

INFONETICS provides a full range of services including hardware sales, software design, programming and customization, installation, training, and continuing support. We function as a sole source of data processing services. Our clients typically have no programming or professional data processing personnel. As such, we are interested in providing you with the finest computer information system available. We have the experience, in your industry, needed to make a project of this magnitude work. We are committed to providing the finest hardware/software/service combination available.



INFONETICS' CORPORATE HISTORY

In the late 1970's, **David J. Frea**, the founder and president of INFONETICS, Inc. began working with computers used in small and medium sized businesses.

Mr. Frea financed his education at the **Ohio State University** by developing software systems for Wang VP and MVP computers, and, in the spring of 1981 he received a Bachelor Of Science degree in Computer And Information Sciences.

Shortly after graduation, he was employed by the Alkon Corporation as a software engineer and spent the next two years working on their Compu-key automated concrete batching equipment and their Centra scale ticketing computer.

Moving from Alkon to Acutote Corporation, Mr. Frea became involved in developing a pari-mutuel wagering computer system for horse and dog racing tracks. However, throughout his professional employment he continued to serve his private clients and **develop experience in the custom accounting software field**.

INFONETICS was formed in **January of 1984** as a partnership with his father Dr. James I. Frea. In the 3rd quarter of that year financing was secured for a development computer, and the partnership was converted to a corporation on October 1st 1984.

Dr. James I. Frea joined INFONETICS full time in January of 1989, and has applied his past experience as a full professor with The Ohio State University towards the development of IN-FONETICS software documentation and literature.

INFONETICS has experienced moderate controlled growth since its inception. Future staffing plans dictate adding additional engineering personnel as needed to support the growing customer base. As a closely held private corporation, INFONETICS has no plans for being sold or going public in the future.

INFONETICS' SOFTWARE PHILOSOPHY

INFONETICS has developed all of its applications software using **state of the art operating systems and programming languag-es**. This enables you to benefit from the tremendous productivity gains realized in the computer sciences field over the last two decades.



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LINUX OPERATING SYSTEM

An OPERATING SYSTEM is a collection of software programs that makes all of the different pieces of hardware work together. No modern computer system can be used without one.

RED HAT-LINUX is the decendant of the Unix operating system developed in 1969 by AT&T. It has grown and evolved to become the **standard operating system** for business servers.

HARDWARE INDEPENDENCE

Virtually every hardware manufacturer offers the LINUX operating system on their hardware. The list of such companies includes: Intel, IBM, Digital Equipment, AT&T, Hewlett-Packard, and Compaq.

This **portability across hardware manufacturers lines** insures your software and training **investment from obsolescence.** It provides the capability to capitalize on hardware improvements without having to rewrite the software or retrain your personnel.

INFONETICS has been building and selling Intel based 386, 486, Pentium, PentiumPRO, Pentium-II, Pentium-III, Celeron, and Pentium-4 based systems since the mid 1980's and feels they offer outstanding performance for the price.

"C" LANGUAGE PROGRAMMING

The "C" programming language was also developed by AT&T in conjunction with the UNIX operating system. This language is a powerful high level programming environment that incorporates the latest concepts developed in computer science studies.

While **no programming skills** are expected or required of your personnel, INFONETICS believes that it has chosen the best tools to build your application and will be happy to assist you in developing your own in house technical capabilities.

INFONETICS' LINUX EXTENSIONS

Included in any application software system are three supporting software programs developed at INFONETICS over the past years: A **fast** and **efficient DATABASE MANAGEMENT SYSTEM**, a sophisticated **INPUT/OUTPUT SYSTEM**, and a **MENU SECURITY SYSTEM**.

These three modules, while not visible to the end user, make it possible to build the custom applications software systems that are the hallmark of INFONETICS product.

PEACE OF MIND

INFONETICS has invested considerable time and effort to provide a **stable set of applications software** based on **industry standard operating systems and tools** to guarantee its ability to provide solutions to its customers that **meet not only today's needs but tomorrow's as well**.